

Dalkia acquires Matex Controls, boosting its energy services in Poland

- The acquisition marks an important stage in the development of Dalkia's Polish subsidiary, **DK Energy Polska**.
- **Dalkia and Matex Controls' combined expertise will bring a broader range of services and innovative solutions for energy efficiency in buildings and industry to Poland.**
- **As part of Dalkia, Matex Controls will continue to grow through access to new markets.**

Matex Controls designs, builds and maintains technical installations for commercial buildings and industry, including HVAC and fire protection systems. It also offers an array of innovative solutions to manage building energy performance, such as VEMS[®] (Virtual Energy Management System).

With 2016 revenue of €10 million and around 100 employees, **Matex Controls** has experienced rapid growth and has varied portfolio of customers that spans office buildings, hotels, sports and entertainment buildings as well as leading industrial sites.

As part of **Dalkia**, **Matex Controls** will continue to grow by broadening its range of services to include operating capabilities while developing innovative solutions for the energy performance management of buildings. The acquisition marks an important stage in **Dalkia's** drive to support the energy transition in the Polish economy for both the private sector and local authorities.

Matex Controls' current management team, including the company's founders, Marcin Michalski and Radosław Stojek, will continue to run the company and help it grow as part of **Dalkia**.

Sylvie Jéhanno, Chief Executive Officer of Dalkia: "We will continue our international growth and are delighted to have the Matex Controls team on board. Their expertise will enhance our capabilities in heating networks and energy services in Poland. The company's dynamism will be an advantage in stepping up our customers' sustainable energy performance in the country."

Marcin Michalski and Radosław Stojek, CEO and Vice CEO of Matex Controls: "We decided to join the Dalkia Group because our successful collaboration over the past few months has shown that we share the same values and the same goals. After very strong growth over the past three years, Matex Controls is taking a step up. We aim to make the most of Dalkia's experience to expand our range of services and our customer base while retaining our agility and capacity for innovation."

Matex Controls

Matex Controls Sp. z o.o. was created in 2011 to build on expertise in automated mechanical and electrical systems. The company designs, builds and maintains technical installations for commercial buildings and industry, including HVAC and fire protection systems. It also offers an array of innovative solutions to manage building energy performance, such as VEMS© (Virtual Energy Management System).

Matex Controls is active in the following market segments:

- office buildings and hotels
- sports and entertainment buildings (cinemas, stadiums and shopping centres)
- the health sector (pharmaceutical industry, clinics and dispensaries)
- industry (aerospace and nuclear energy).

VEMS® (Virtual Energy Management System) is now used to optimise the energy consumption of around 60 buildings/facilities, including cinemas and stadiums, mainly in Poland, but also in countries such as the Czech Republic, Slovakia and the United States.

Dalkia: leading energy savings in France

Dalkia is a subsidiary of the EDF group and is one of the leading providers of energy services in France. The company is also active in the United States, United Kingdom, Ireland, Russia and Poland.

Dalkia offers its customers tailor-made solutions scaled to fit each building, city, municipality, region and industrial site.

Dalkia rises to the challenge of the energy transition and provides expertise that spans the entire energy chain, covering everything from energy supply and optimisation of consumption to operation and maintenance of installations. All solutions are paired with energy efficiency commitments and long-term performance guarantees.

Dalkia currently manages the production and distribution of energy through 353 heating and cooling networks. It supplies energy solutions to two million households, 2,800 healthcare facilities and 16,600 tertiary and commercial businesses. Dalkia also provides an extensive range of services (heating, air-conditioning, compressed air, steam, cogeneration, industrial maintenance and other services) at 2,100 industrial sites.

DK Energy Polska, Dalkia's Polish subsidiary

DK Energy Polska was established in late 2014 and is the Polish subsidiary of Dalkia S.A., itself an EDF Group company. It is responsible for developing all Dalkia activities in Poland, including heating and cooling networks, energy services for buildings, energy services for industry, and waste-to-energy solutions (with TIRU SA, a Dalkia group subsidiary).

In 2015, DK Energy Polska acquired ZEC SA, which produces and distributes heat in the city of Katowice. ZEC SA provides combined heat and power (CHP) services using local mine gas to improve Katowice's air quality and reduce the region's carbon footprint.

DK Energy Polska also works with local authorities to develop public-private partnerships aimed at managing energy consumption in public buildings.

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